

# Knowledge Transfer Partnerships

## Access expertise and innovation with KTP



**Innovate UK**  
Technology Strategy Board

Invest  
**Northern  
Ireland**

# It's simple.

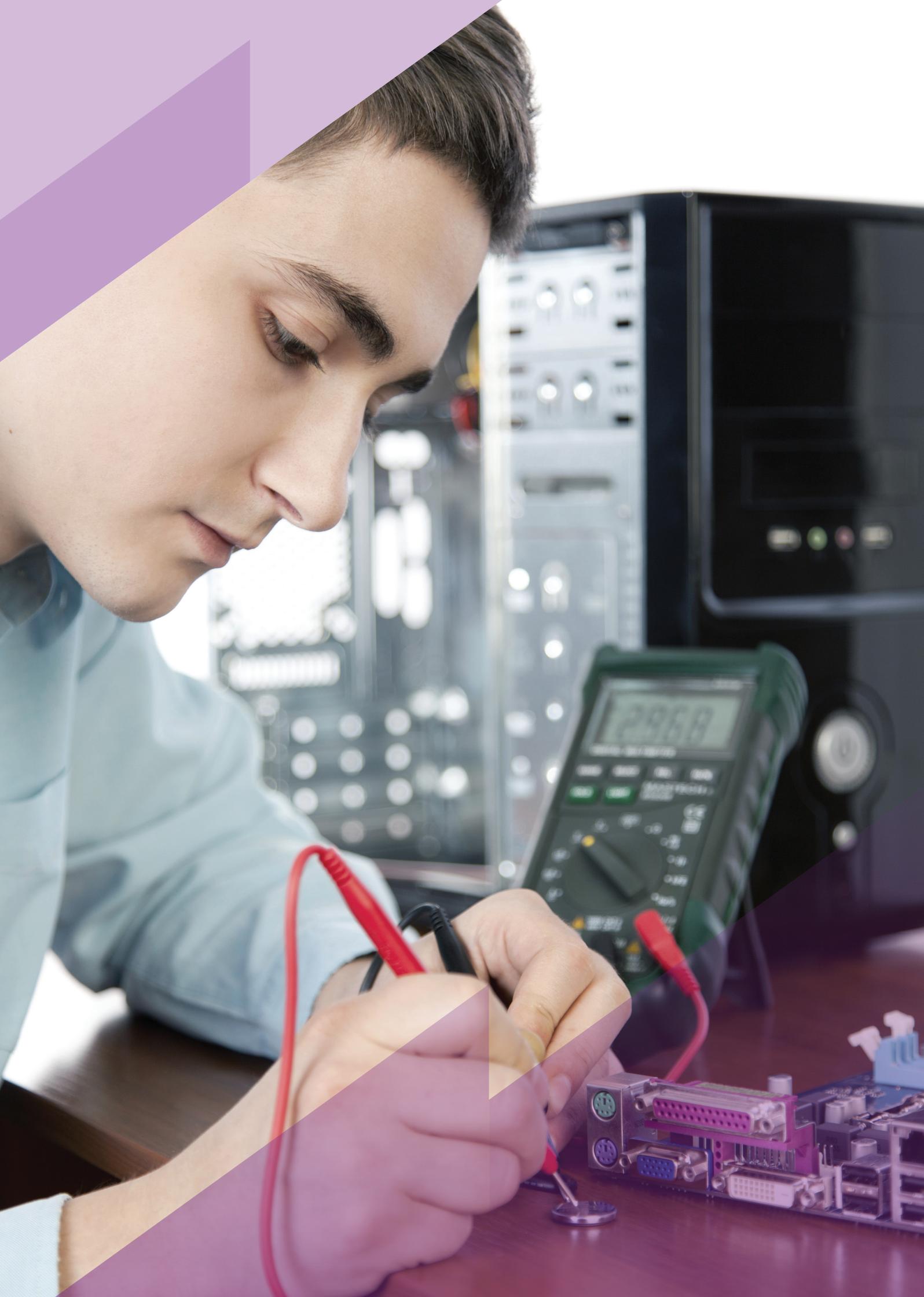
1. A business needs expertise to help it grow.
2. A university or college is a resource that can be exploited to help.
3. A graduate is employed to facilitate the process.
4. The government pays some of the costs.

# It works

- Companies grow their business.
- Academics apply their knowledge.
- Graduates begin their careers.
- The government aids economic growth.

# Is it for you?

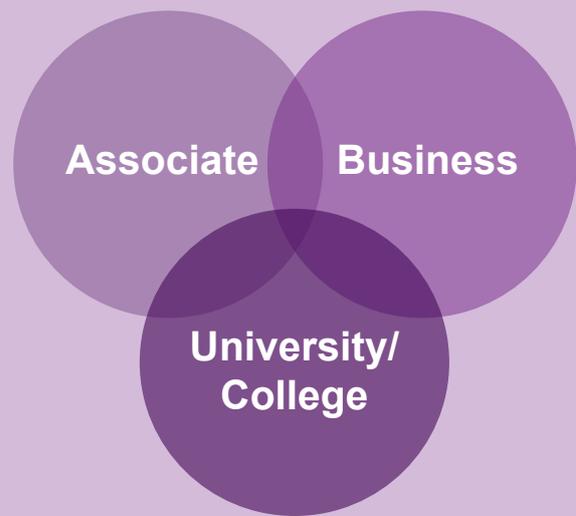
You are a business with ambitions to grow, improve your productivity and increase your competitiveness. You have a project in mind that would help improve an area of your business. To carry out the project you need to apply knowledge and understanding that is not currently available to you. You are willing to collaborate with an academic institution and employ a graduate with specific responsibility for implementing the project.



# How does a Knowledge Transfer Partnership work?

A KTP is a three-way partnership between a business, an academic institution such as a university or college, and a recently qualified graduate known as an Associate, delivering a project lasting about 2 years. The objective of a KTP is to facilitate the transfer of knowledge and the spread of technical and business skills through innovative projects.

The Associate is based within the business and is part of the team. They will develop and implement the project and will meet with their academic/research supervisor on a regular basis to progress the project. During the time that the Associate is working on the KTP, new knowledge and skills will be developed and transferred to existing company staff members, thus embedding the new capabilities company-wide.



***“Exceptional project, exceptional KTP Associate, exceptional partnership with a local university and an academic partner who has given his heart and soul to this project.”***

**Kieran Gilmurray**  
Head of Operations, Hughes Insurance

***“This is our third KTP. We understand the importance of involving academics in the development and growth of our business. The skills needed for NI companies to compete on a global scale do not always reside within our companies and, for this reason, we have found working on the KTP programme invaluable.”***

**Gavin Killeen**  
Managing Director, Nuprint Technologies Ltd



# Who can take part?

Businesses of all sizes in most industries and commercial sectors can take part, though some limitations apply.

To find out if your business is eligible, read about the KTP scheme on the KTP website, <http://ktp.innovateuk.org>



*“By using the KTP programme we were able to attract and keep an exceptionally high calibre graduate. We have also accelerated an innovative project, with reduced risk, by accessing the expertise within Queen’s University.”*

**Richard Bovill**  
Engineering Manager, Munster Simms Engineering Ltd

# How to apply

- Check the feasibility of your idea with an Invest Northern Ireland executive.
- Contact the Invest NI Programme Manager Karen Hastings  
**E: [karen.hastings@investni.com](mailto:karen.hastings@investni.com)**  
Or you can call us on  
**T: 0800 181 4422** or go to  
**[www.investni.com/contactus](http://www.investni.com/contactus)**

Once you have been allocated a KTP adviser, they will help you identify a potential partner organisation. You and your partner organisation will then complete a grant application and a partnership proposal form together.

The KTP Scheme is led by Innovate UK, formerly the Technology Strategy Board and funded by 15 government organisations including Invest NI.

Invest NI supports KTP projects that are innovative and imaginative in scope, have commercial potential and provide economic benefit to Northern Ireland. All applications must get final support from Innovate UK.



# What companies have to say

*“As one of the UK’s fastest growing manufacturers of roof windows, we are continually investing in innovation and engaging with the knowledge base to remain competitive. The KTP has been a huge success. It provided us with access to invaluable knowledge from Ulster University, transforming our operational effectiveness and significantly increasing market penetration and sales worldwide.”*

**John Duffin**  
Managing Director, Keylite

*“The KTP formed a key part of our company strategy - to develop our manufacturing facilities to offer a wider product range and to sell these into the larger UK market. We used the economic climate to focus on the KTP to re-brand, re-educate and reposition our business for the future in preparation for an upturn in the industry.”*

**Simon Bullivant**  
Managing Director, Bullivant Taranto Ltd

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If you require this leaflet in an alternative format (including Braille, audio disk, large print or in minority languages to meet the needs of those whose first language is not English) then please contact:

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