

**Monitoring Ref: (Invest NI use only):**

**CLIENT FACING EXECUTIVE (CFE/23)**

**Name:**

**Applicants must clearly outline on their application forms how their experience meets each of the essential criteria.**

**To ensure equality of opportunity for all applicants:**

* The criteria boxes must **not** be extended to supplement answers. Invest NI reserves the right to reject applications that are illegible.
* CVs or any other supplementary material in addition to completed application forms will not be accepted.
* Applications should be completed in Arial size 10 font.
* Incomplete applications will not be considered.
* Please note the monitoring form is regarded as part of your application and should be completed and returned with your application form. Invest NI is an Equal Opportunities Employer.
* Please note that the Job Applicant Privacy Notice is regarded as part of your application and therefore the Declaration Section of this application form should be completed. Failure to do so will prevent Invest NI from being able to process the information contained in your application form and Invest NI will have to make a decision on whether or not to recruit you in the absence of that information.
* If you have a disability as defined by the Disability Discrimination Act 1995 (and any subsequent amendments) and this precludes you from completing this application form and / or submitting it by the closing date, please contact Invest NI’s Human Resources Department on Tel: 028 9069 8151 or for alternative arrangements and / or reasonable adjustments.

**We can only accept applications online via email. Please return completed form to:** [monitoringofficer@investni.com](mailto:monitoringofficer@investni.com)

If you are calling using Text Relay from outside the UK please call: +44 151 494 1260 028 90698151.

When submitting your completed application form electronically, you must ensure that it is sent via email as an attachment (either as a PDF or Microsoft Word document only). Forms sent via any other online method or converted into any other digital format, or which Invest NI deems unsafe to open, will not be accepted.

Completed application forms must be received no later than **12 noon GMT on Friday 10**

**February 2023.**

Applications received after this time and date will not be considered.

**Invest NI is an Equal Opportunity Employer**

**POSITION(S) APPLIED FOR:**

**Applicants must specify the posts for which they wish to be considered. (**More than one option may be selected)

**Business AdvIsor**

**Client Executive**

**INTERNATIONAL TRADE ADVISOR**

**Investment executive**

**Technology executive**

**The majority of the posts above will work for teams within our Bedford Street, Belfast headquarters.**

**We also have Client Executive posts in our Regional Office Network. If you are applying for the role of Client Executive, please indicate below which of our Regional Offices you would be willing to work from. (**More than one option may be selected**)**

|  |  |
| --- | --- |
| Any Invest NI Office in Northern Ireland |  |
| North West Regional Office (Londonderry) |  |
| Western Regional Office (Omagh) |  |
| Southern Regional Office (Newry) |  |
| North Eastern Regional Office (Ballymena) |  |
| Invest NI Headquarters (Belfast) |  |

**Personal Details**

|  |  |
| --- | --- |
| Full Name – Forename and Surname (Please also indicate the name by which you wish to be addressed) | |
|  | |
| Address | Mobile Number |
|  |  |
| E-Mail Address |
|  |
| **Do you possess a full current driving licence and access to a motor vehicle?**  **Please note that consideration will be given to alternative travelling proposals in respect of applicants who have a disability and cannot hold a driving licence. If this applies to you please indicate below how you will meet this criteria.**  **Please provide details below.** | |

**Career History**

Please outline your career history, beginning with the most recent.

|  |  |  |
| --- | --- | --- |
| Current employer | Type of Organisation and Sector | |
|  |  | |
| Your role | Reporting to | Employment dates |
|  |  |  |
| In **bullet point format,** please outline the key responsibilities of the role. | | |

|  |  |  |
| --- | --- | --- |
| Previous employer | Type of Organisation and Sector | |
|  |  | |
| Your role | Reporting to | Employment dates |
|  |  |  |
| In **bullet point format** please outline the key responsibilities of the role. | | |

|  |  |  |
| --- | --- | --- |
| Previous employer | Type of Organisation and Sector | |
|  |  | |
| Your role | Reporting to | Employment dates |
|  |  |  |
| In **bullet point format** please outline the key responsibilities of the role. | | |

|  |  |  |
| --- | --- | --- |
| Previous Employer | Type of Organisation and Sector | |
|  |  | |
| Your role | Reporting to | Employment dates |
|  |  |  |
| In **bullet point format** please outline the key responsibilities of the role. | | |

**Selection Criteria**

Candidates should refer to the criteria contained in Information for Applicants pack which are deemed essential for the post they are applying for.

Applicants may apply for as many roles as they wish, and must complete the section as outlined for each position they are applying for.

|  |  |
| --- | --- |
| **Role** | **Shortlisting Criteria** |
| Business Advisor | Section 1 |
| International Trade Advisor | Section 2 |
| Client Executive and Investment Executive | Section 3 |
| Technology Executive | Section 4 |

To assist in the completion of the application form, the following key points should be considered.

* The shortlisting panel will not make assumptions from the title of the applicant’s post or the nature of the organisation as to the skills and experience gained, and it is not appropriate simply to list the various posts that an applicant has held.
* In each section, candidates should provide evidence through **specific examples** to illustrate how they meet the particular experience, understanding, knowledge and qualities sought in the criteria. Responses should make reference to the applicant’s specific role, objective, contribution and the outcome.
* Candidate responses therefore must clearly explain how the evidence provided demonstrates their experience against the criteria.
* **Candidates are reminded that the allocated space for responses must not be extended to supplement answers**
* **Application forms which do not provide the necessary detailed information in relation to the knowledge, skills and experience required will be rejected.**

**Candidates are reminded that the allocated space for responses must not be extended to supplement answers.**

**To be completed by BUSINESS ADVISOR applicants.**

|  |
| --- |
| 1. **Please provide an example that demonstrates your proven experience of identifying relevant training needs for an organisation and developing suitable solutions to address those needs.**   *Your example should include the needs you identified and the impact the challenges were having on the organisation, how you developed solutions, and the outcome and the impact of your work.* |
|  |

**Candidates are reminded that the allocated space for responses must not be extended to supplement answers.**

**To be completed by INTERNATIONAL TRADE ADVISOR applicants**

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| --- |
| 1. **Please provide an example which demonstrates your experience in export planning and/or delivery of international business development resulting in export-led growth in new and existing markets.**   *In your response, you should include your experience of working with businesses, advising on export development or in a direct export development role. You should also outline what the activity was, what your role was and specifically the growth achieved as a result of your actions.* |
|  |

**Candidates are reminded that the allocated space for responses must not be extended to supplement answers.**

**To be completed by CLIENT EXECUTIVE and INVESTMENT EXECUTIVE applicants**

|  |
| --- |
| 1. **Please provide an example which demonstrates your proven experience in financial analysis and the assessment of business risk.**   *Your example should include what analysis you undertook and the techniques you used, what you were aiming to assess, what your final decision or recommendation was based on, and the impact of the recommendation.* |
|  |

**Candidates are reminded that the allocated space for responses must not be extended to supplement answers.**

**To be completed by TECHNOLOGY EXECUTIVE applicants**

|  |
| --- |
| 1. **Please provide an example which demonstrates your recent experience of product or service development leading to quantifiable improvement in business performance in one or more of the following sectors:**  * **Engineering** * **Manufacturing** * **ICT** * **Construction** * **Bioscience** * **Industrial chemistry** * **Food**   *In your response you must detail the sector you were working in, the product or service you developed and the process you followed, the rationale behind this and the outcomes and improvements achieved.* |
|  |

**Additional Information**

|  |  |
| --- | --- |
| Current/Most Recent Salary |  |
| Bonuses Payable |  |
| Substantial benefits |  |
| Notice Period |  |

**Referees**

Please supply details of two work related referees. One should be your current (most recent if unemployed) employer. You should have reported to both referees.

|  |  |
| --- | --- |
| Name | Name |
| Role | Role |
| Tel No | Tel No |
| Nature of Relationship | Nature of Relationship |
| Email address: | Email address: |

**Please outline any specific requirements for participation in interview / assessment and any dates of unavailability.**

**Declaration**

I declare that the foregoing particulars are complete and correct to the best of

my knowledge and belief.

I consent to Invest NI organising for a Criminal Record Check to be carried out

by Access NI if my application for this post is successful.

I confirm that I have read the enclosed Job Applicant Privacy Notice and understand

what personal data Invest NI will hold about me and how that personal data is

to be collected and used during and after the recruitment process.

I have completed and returned the monitoring form which is regarded as part of

my application.

**Signed:**

**Date:**

**Applications must be emailed to** [**monitoringofficer@investni.com**](mailto:monitoringofficer@investni.com)**.**

**When submitting your application electronically, ticking the boxes above will be taken in lieu of signature.**

**Please note:**

**When submitting your application form via email, you should receive an automated response from** [**monitoringofficer@investni.com**](mailto:monitoringofficer@investni.com) **confirming receipt of your email. If you do not receive this automated response within 24 hours, please contact a member of the Human Resources Team on 028 9069 8151 to confirm receipt.**

**Warning:** Any candidate found to have knowingly given false information, or to have wilfully suppressed any material fact will be liable to disqualification, or if appointed, to dismissal.

Completed application forms must be received no later than **12 noon GMT on Friday 10 February**

**2023.** Applications received after this time and date will not be considered.