

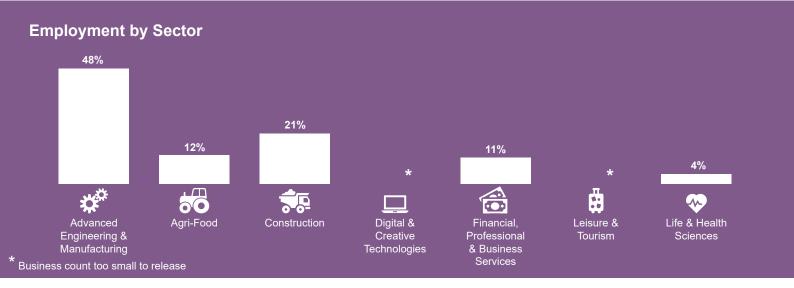
Invest NI Supported Business Performance (2022)

Key Performance Indicators (KPIs) are collected from a sub-set of Invest NI businesses who are significant contributors to the NI economy. KPIs are geographically assigned based on the HQ location of the business.

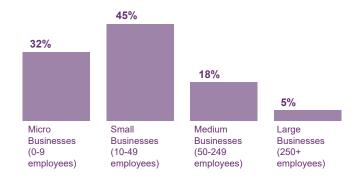
Key metrics include all sales, external sales outside NI, export sales outside UK and employment (based on Full-Time Equivalent). All data is provisional and subject to further revision.

Businesses are classified according to Invest NI's sector reporting structure which is based on their main product and/or service within Northern Ireland.

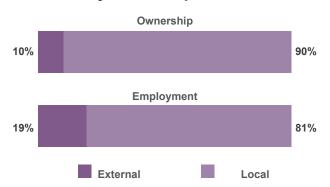




Businesses by Size



Business by Ownership

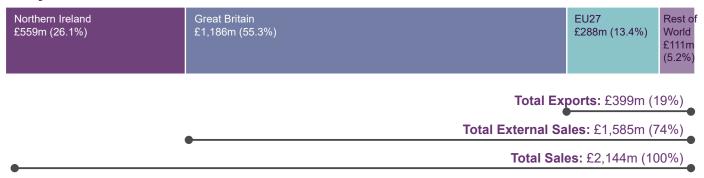


Whilst externally-owned businesses represent 10% of the total they account for 19% of employment.

Sales by Sector

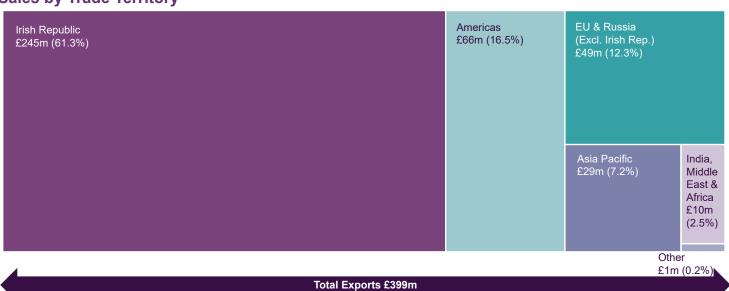


Sales by Destination



Note: Individual amounts may not add to the total figure due to an unassigned amount £1m (0.03%)

Sales by Trade Territory



Invest NI Activity (2018-19 to 2022-23)

Activity is based on those projects brought forward by Invest NI customers over the past 5 years that have been approved for an offer of support.

"Assistance" is offered at the start of a project based on a company commitment to undertake a business development project, such as job creation, R&D, skills development.

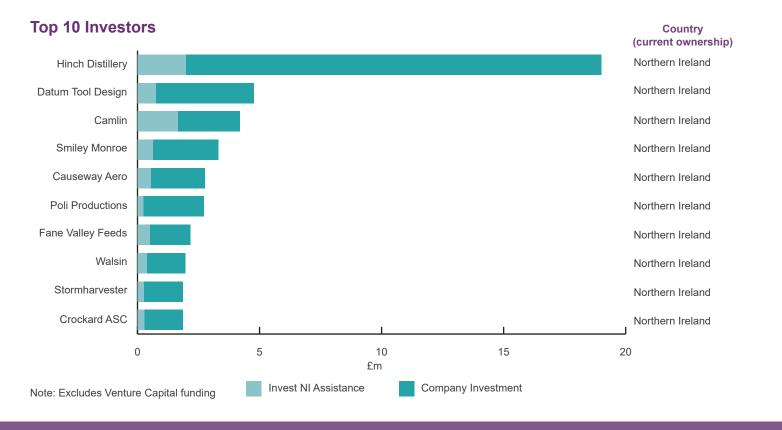
Invest NI's Assistance is then combined with investment from the company to form the project "Investment".

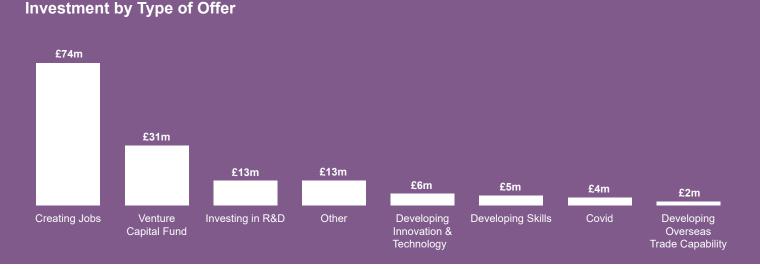
The project is then delivered over an agreed period of time meaning there is a lag between Assistance and Investment and the delivery by customers on the ground.



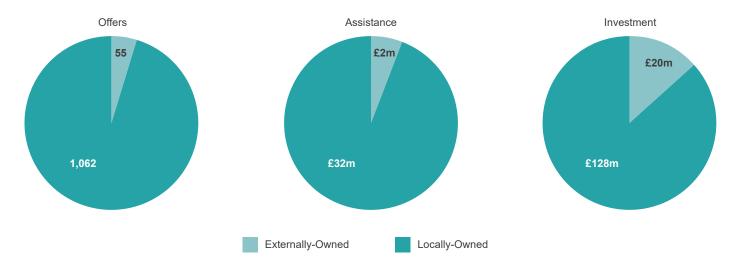
Assistance - Local (94%) External (6%)

Assisted Jobs - Local (66%) External (34%)





Support by Ownership

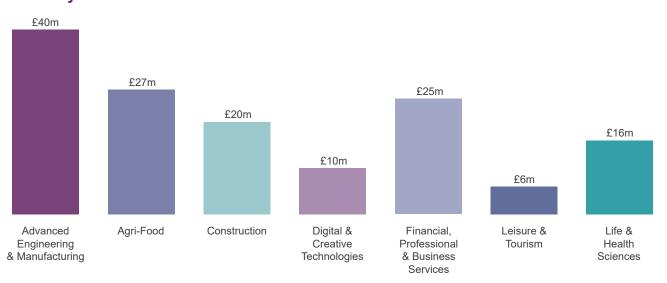


External Investment by Country of Origin



Note: Country reflects ownership at the time of offer.

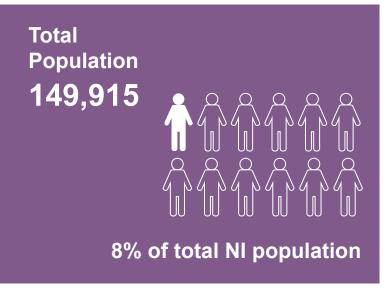
Investment by Sector



Note: Investment by sector does not include £2.19m of investment that cannot be allocated at council level and £0.02m cannot be allocated.

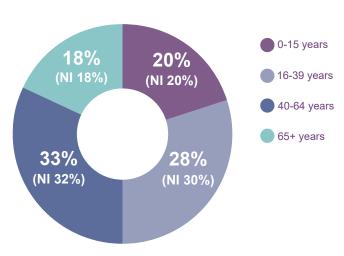
Economic Profile

Population (2022)

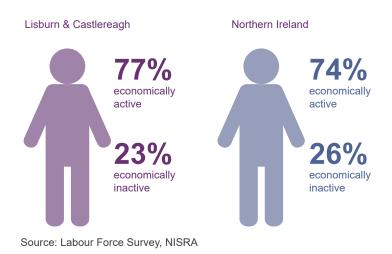


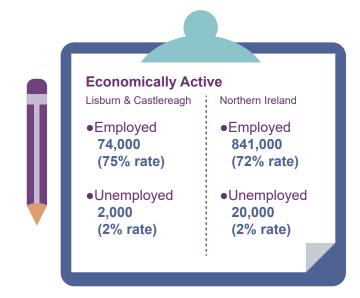
Source: Mid-Year Population Estimates, NISRA

Population by Age

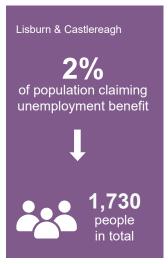


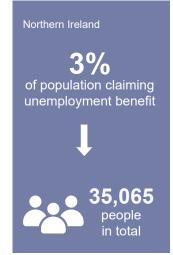
Labour Market Structure (2022)





Unemployment Claimants (2024)





The labour market structure is composed of the economically active (people in employment and seeking work) and inactive (not seeking nor available for work). These data are provided through the Labour Force Survey (LFS), the largest regular household sample survey in Northern Ireland. Total numbers in employment do not equate to total jobs as a person can have more than one job.

Unemployment annual averages data is derived from the Claimant Count as LFS figures fall below suppression thresholds. This is an administrative data source based on the numbers claiming unemployment-related benefits. It uses a different definition of unemployment to the LFS.

Both measures of the labour market are based on the working-age (16-64) population.

Employee Jobs (2022)

62,743 jobs within the region (8% of the Northern Ireland total)

Industry Sector

Construction Manufacturing

6% 9%

Northern Ireland

5% 11%



Public/Private Sector



Public Sector

35% Lisburn & Castlereagh 28% Northern Ireland



Private Sector

65%
Lisburn &
Castlereagh

72% Northern

The Business Register and Employment Survey is a business census which provides employee jobs estimates. **This is based on the location and number of jobs rather than the number of persons with a job; therefore someone with two jobs will be counted twice.** It excludes agriculture employee jobs and self-employed (not on a PAYE system).

Source: Business Register and Employment Survey, NISRA

Earnings (2023)

The median annual earnings for Northern Ireland are £29,011

Place of Residence

Median annual earnings based on people living in the area -

£31,730



Place of Work

Median annual earnings based on people working in the area -

£27,934



Based on median, annual, basic and other earnings for full-time employees (more than 30 hours per week) in the private sector. Source: Annual Survey of Hours and Earnings, NISRA

Qualifications (2022)

| | Lisburn & Castlereagh | Northern Ireland |
|-------------------|--------------------------|------------------|
| No Qualifications | 15% | 14% |
| | | |
| Below NVQ Level 4 | 36% | 48% |
| | | |

This data is provided through the Labour Force Survey (LFS) which is a household survey and includes a measure of qualifications, based on the working-age population (16-64), using the following classification:

- No Qualifications
- Below NVQ Level 4 (Level 1 to Level 3)
- NVQ Level 4 and above (degree level and above)

NVQ Level 4 and above 50% 39%

Business Base (2023)

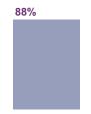
The business population is defined here by the Inter Departmental Business Register which excludes smaller businesses and the self-employed who fall below the VAT registered/PAYE thresholds.

Number of Registered Businesses



This accounts for of all the businesses in Northern Ireland

Businesses by Size



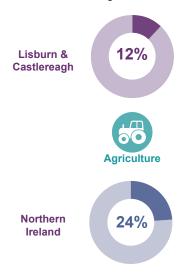
Micro **Businesses** (0-9)employees) 10%

Small Businesses (10-49 employees) 0.5%

Medium Businesses (50-249 (250 +employees) employees)

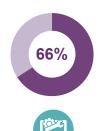
Large Businesses

Businesses by Sector







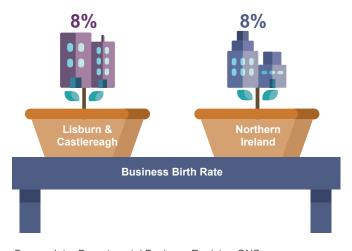




Source: Inter Departmental Business Register, NISRA

Business Demography (2022)

A business birth is identified as a business who was present in the active business population dataset for 2022, but not in the two previous years. A business is deemed to have survived for one year if having been a birth in 2021, it is active in terms of employment and/or turnover in any part of 2022. Rates are expressed as a percentage of total active businesses.





Productivity Work-Place Based (2021)

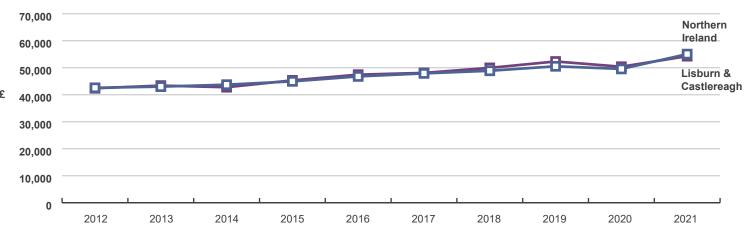
Productivity is based on the Regional Gross Value Added (Balanced) in Current Prices (£). Regional GVA is the value generated by any unit engaged in the production of goods and services.

Per head calculations are made using jobs, rather than the resident population as this can be subject to distortion (due to the effects of commuting and variations in age distribution).

GVA per Filled Job (2017-2021)



GVA per Filled Job (2012-2021)



Source: Regional GVA (Balanced), ONS

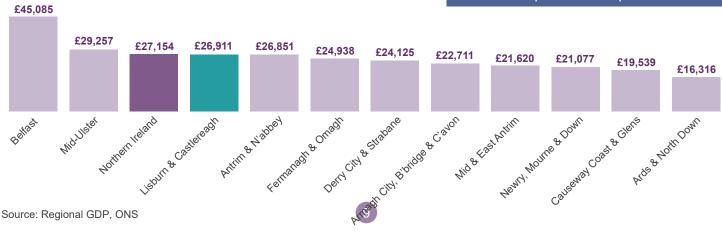
Gross Domestic Product (2021)

Gross domestic product (GDP) measures the value of goods and services produced in the UK. It estimates the size of and growth in the economy. Per head calculations are made using the resident population.

GDP per Head (2017-2021)

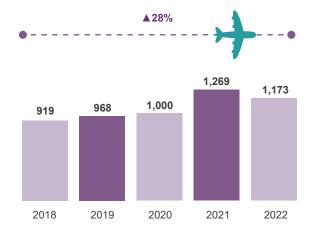


GDP per Head by Council

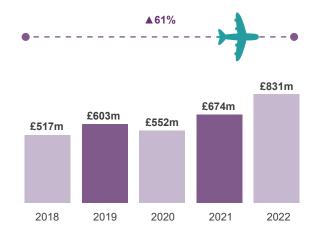


Exports (2022)

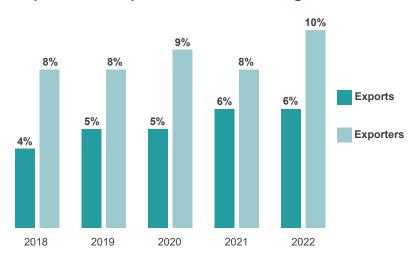
Number of Exporters 2018-2022



Exports 2018-2022



Exports and Exporters as a Percentage of NI Total



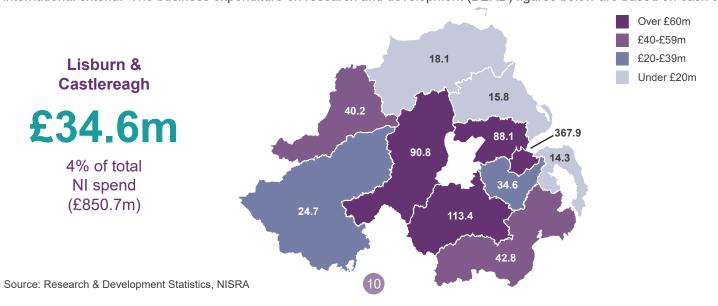
Sales by Destination



Note: Where a business has a head office outside NI the value has been categorised as "Unassigned". This accounts for approx. 7% of NI exports. Source: NI Economic Trade Statistics, NISRA

Research & Development (2022)

R&D activity is defined as research or technological development with an appreciable level of novelty or innovation in line with international criteria. The business expenditure on research and development (BERD) figures below are based on cash terms.

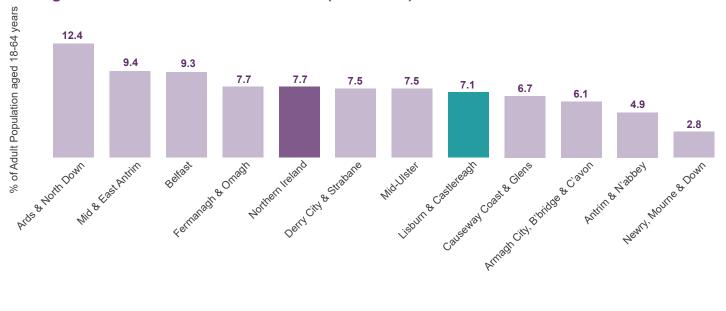


Entrepreneurship (2022)

Total Early-stage Entrepreneurial Activity (TEA) represents the percentage of the population aged 18-64 who are either nascent (in process of starting a business) or new entrepreneurs (running a business not older than 42 months).

Entrepreneurial activity is based on average TEA rates recorded over 2020-2022, which are grouped due to small sample sizes.

Average TEA Rates across Council Areas (2020-2022)



TEA Rates (2020-2022)

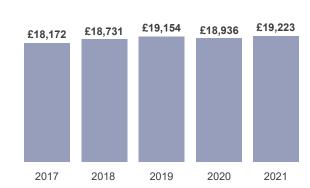


Source: Global Entrepreneurship Monitor (UK), Enterprise Research Centre

Gross Disposable Household Income (2021)

per head (2021) Lisburn & Castlereagh = £19,223 Over £19,000 £18,000-£18,999 £17,000-£17,999

Gross Disposable Household Income per head (2017-2021)



Gross Disposable Household Income

Under £17.000

Data Tables

Invest NI Key Performance Indicators, 2022

| Council or Region | No of businesses | Full Time Staff | Sales £m | External Sales £m | Export Sales £m | Externally Owned - % of Businesses | Locally Owned - % of Businesses | Externally Owned - Employment % | Locally Owned - Employment % | Northern Ireland Sales £m | Great Britain Sales £m | EU27 Sales £m | Rest of World (excl EU27) Sales £m | Other (unassigned) Sales £m |
|-------------------------------|---------------------|--------------------|-------------|-------------------------|-----------------------|--|---------------------------------------|--|---------------------------------------|------------------------------------|------------------------------|---------------------|---|--------------------------------------|
| Antrim & Newtownabbey | 85 | 7,887 | 2,116 | 1,698 | 738 | 8% | 92% | 21% | 79% | 418 | 960 | 349 | 309 | 79 |
| Ards & North Down | 80 | 2,761 | 541 | 443 | 313 | 9% | 91% | 21% | 79% | 98 | 130 | 121 | 165 | 27 |
| Armagh, Banbridge & Craigavon | 163 | 18,466 | 3,614 | 3,131 | 1,291 | 9% | 91% | 47% | 53% | 484 | 1,840 | 866 | 415 | 10 |
| Belfast | 421 | 45,603 | 6,008 | 4,429 | 2,085 | 28% | 72% | 73% | 27% | 1,579 | 2,344 | 718 | 1,354 | 13 |
| Causeway Coast & Glens | 91 | 4,221 | 1,192 | 733 | 397 | 9% | 91% | 32% | 68% | 459 | 336 | 251 | 115 | 32 |
| Derry & Strabane | 108 | 7,886 | 924 | 669 | 513 | 11% | 89% | 47% | 53% | 255 | 156 | 235 | 278 | 0.3 |
| Fermanagh & Omagh | 104 | 5,474 | 1,492 | 1,223 | 496 | 10% | 90% | 31% | 69% | 269 | 727 | 378 | 115 | 3 |
| Lisburn & Castlereagh | 126 | 6,975 | 2,144 | 1,585 | 399 | 10% | 90% | 19% | 81% | 559 | 1,186 | 288 | 111 | 1 |
| Mid & East Antrim | 61 | 5,706 | 1,157 | 979 | 311 | 15% | 85% | 50% | 50% | 179 | 668 | 194 | 113 | 4 |
| Mid Ulster | 223 | 18,625 | 5,085 | 4,064 | 1,624 | 8% | 92% | 38% | 62% | 1,021 | 2,440 | 845 | 757 | 21 |
| Newry, Mourne & Down | 151 | 11,610 | 1,998 | 1,581 | 951 | 5% | 95% | 24% | 76% | 417 | 630 | 525 | 412 | 13 |
| | | | | | | | | | | | | | | |
| Eastern | 506 | 53,490 | 8,124 | 6,127 | 2,823 | 24% | 76% | 66% | 34% | 1,997 | 3,304 | 1,067 | 1,663 | 92 |
| North Eastern | 61 | 5,706 | 1,157 | 979 | 311 | 15% | 85% | 50% | 50% | 179 | 668 | 194 | 113 | 4 |
| North Western | 199 | 12,107 | 2,116 | 1,402 | 910 | 10% | 90% | 42% | 58% | 714 | 492 | 486 | 392 | 32 |
| Southern | 357 | 21,346 | 4,684 | 3,609 | 1,663 | 8% | 92% | 22% | 78% | 1,075 | 1,946 | 934 | 688 | 41 |
| Western | 490 | 42,565 | 10,191 | 8,417 | 3,410 | 9% | 91% | 41% | 59% | 1,774 | 5,008 | 2,089 | 1,287 | 34 |
| NI | 1,613 | 135,214 | 26,271 | 20,533 | 9,116 | 14% | 86% | 48% | 52% | 5,738 | 11,417 | 4,770 | 4,142 | 204 |

Please note, the Invest NI regional groupings have been revised. The Eastern region now covers both Belfast and Antrim & Newtownabbey. The North Eastern region covers only Mid & East Antrim.

Invest NI Activity by District Council Area, 2018-19 to 2022-23

| | | Exte | ernally-Ow | ned | | | Lo | cally-Own | ed | | | | Total | | |
|-------------------------------|---------------------|-----------------|------------------|------------------|------------------|---------------------|-----------------|------------------|------------------|------------------|---------------------|-----------------|------------------|------------------|------------------|
| Council or Region | No of businesses | No of Offers | Assistance £m | Investment £m | Assisted Jobs | No of businesses | No of Offers | Assistance £m | Investment £m | Assisted Jobs | No of businesses | No of Offers | Assistance £m | Investment £m | Assisted Jobs |
| Antrim & Newtownabbey | 14 | 43 | 15.42 | 196.22 | 307 | 196 | 490 | 16.02 | 83.52 | 612 | 210 | 533 | 31.44 | 279.74 | 919 |
| Ards & North Down | 10 | 26 | 2.12 | 13.27 | 11 | 230 | 602 | 13.61 | 68.75 | 612 | 240 | 628 | 15.73 | 82.02 | 623 |
| Armagh, Banbridge & Craigavon | 20 | 71 | 7.22 | 37.24 | 134 | 468 | 1,343 | 46.65 | 259.98 | 1,751 | 488 | 1,414 | 53.86 | 297.22 | 1,885 |
| Belfast | 152 | 346 | 78.70 | 676.21 | 6,781 | 914 | 3,079 | 110.36 | 482.86 | 2,365 | 1,066 | 3,425 | 189.06 | 1,159.07 | 9,146 |
| Causeway Coast & Glens | 6 | 20 | 0.61 | 2.62 | 33 | 284 | 674 | 15.87 | 79.62 | 820 | 290 | 694 | 16.47 | 82.25 | 853 |
| Derry & Strabane | 23 | 41 | 20.26 | 141.04 | 1,248 | 294 | 740 | 20.19 | 100.08 | 683 | 317 | 781 | 40.46 | 241.12 | 1,931 |
| Fermanagh & Omagh | 12 | 46 | 1.31 | 7.65 | 85 | 262 | 635 | 13.57 | 63.60 | 597 | 274 | 681 | 14.87 | 71.25 | 682 |
| Lisburn & Castlereagh | 17 | 55 | 2.13 | 19.53 | 359 | 342 | 1,062 | 32.16 | 127.60 | 686 | 359 | 1,117 | 34.29 | 147.13 | 1,045 |
| Mid & East Antrim | 12 | 26 | 1.83 | 16.33 | 53 | 212 | 526 | 13.84 | 63.01 | 401 | 224 | 552 | 15.67 | 79.35 | 454 |
| Mid Ulster | 22 | 121 | 3.59 | 15.50 | 43 | 520 | 1,492 | 38.89 | 229.54 | 1,609 | 542 | 1,613 | 42.47 | 245.04 | 1,652 |
| Newry, Mourne & Down | 15 | 38 | 1.40 | 10.13 | 91 | 431 | 1,150 | 34.10 | 192.97 | 1,583 | 446 | 1,188 | 35.50 | 203.11 | 1,674 |
| Eastern | 166 | 389 | 94.11 | 872.43 | 7,088 | 1,110 | 3,569 | 126.39 | 566.38 | 2,977 | 1,276 | 3,958 | 220.50 | 1,438.81 | 10,065 |
| North Eastern | 12 | 26 | 1.83 | 16.33 | 53 | 212 | 526 | 13.84 | 63.01 | 401 | 224 | 552 | 15.67 | 79.35 | 454 |
| North Western | 29 | 61 | 20.87 | 143.66 | 1,281 | 578 | 1,414 | 36.06 | 179.70 | 1,503 | 607 | 1,475 | 56.93 | 323.36 | 2,784 |
| Southern | 42 | 119 | 5.65 | 42.93 | 461 | 1,003 | 2,814 | 79.87 | 389.32 | 2,881 | 1,045 | 2,933 | 85.52 | 432.25 | 3,342 |
| Western | 54 | 238 | 12.11 | 60.39 | 262 | 1,250 | 3,470 | 99.10 | 553.11 | 3,957 | 1,304 | 3,708 | 111.21 | 613.50 | 4,219 |
| NI | 330 | 875 | 145.41 | 1,208.44 | 10,416 | 4,153 | 11,923 | 371.88 | 1,774.63 | 11,726 | 4,483 | 12,798 | 517.29 | 2,983.08 | 22,142 |

NI total assistance includes an additional £17.84m which is not allocated at council level, as it benefits businesses across the whole of NI, and a further £9.63m offered to projects that have not yet settled on a location or are multi-locational.

Population, 2022

| Council or Region | Age Band 0-15 | Age Band 0-15 % | Age Band 16-39 | Age Band 16-39 % | Age Band 40-64 | Age Band 40-64 % | Age Band 65+ | Age Band 65+ % | All Population | All (% NI Population) |
|-------------------------------|------------------|--------------------|-------------------|---------------------|-------------------|---------------------|-----------------|-------------------|----------------|--------------------------|
| Antrim & Newtownabbey | 29,150 | 20% | 42,520 | 29% | 48,727 | 33% | 25,751 | 18% | 146,148 | 8% |
| Ards & North Down | 29,665 | 18% | 41,826 | 25% | 55,539 | 34% | 37,193 | 23% | 164,223 | 9% |
| Armagh, Banbridge & Craigavon | 48,602 | 22% | 64,381 | 29% | 71,254 | 32% | 36,034 | 16% | 220,271 | 12% |
| Belfast | 66,391 | 19% | 125,808 | 36% | 103,817 | 30% | 51,989 | 15% | 348,005 | 18% |
| Causeway Coast & Glens | 27,519 | 19% | 38,286 | 27% | 47,420 | 34% | 28,091 | 20% | 141,316 | 7% |
| Derry & Strabane | 31,975 | 21% | 44,174 | 29% | 49,928 | 33% | 24,759 | 16% | 150,836 | 8% |
| Fermanagh & Omagh | 24,803 | 21% | 31,760 | 27% | 38,283 | 33% | 22,148 | 19% | 116,994 | 6% |
| Lisburn & Castlereagh | 30,363 | 20% | 42,567 | 28% | 50,075 | 33% | 26,910 | 18% | 149,915 | 8% |
| Mid & East Antrim | 25,785 | 19% | 37,770 | 27% | 47,681 | 34% | 27,964 | 20% | 139,200 | 7% |
| Mid Ulster | 34,753 | 23% | 45,588 | 30% | 47,523 | 31% | 23,137 | 15% | 151,001 | 8% |
| Newry, Mourne & Down | 40,429 | 22% | 51,177 | 28% | 59,555 | 33% | 31,473 | 17% | 182,634 | 10% |
| Eastern | 95,541 | 19% | 168,328 | 34% | 152,544 | 31% | 77,740 | 16% | 494,153 | 26% |
| North Eastern | 25,785 | 19% | 37,770 | 27% | 47,681 | 34% | 27,964 | 20% | 139,200 | 7% |
| North Western | 59,494 | 20% | 82,460 | 28% | 97,348 | 33% | 52,850 | 18% | 292,152 | 15% |
| Southern | 100,457 | 20% | 135,570 | 27% | 165,169 | 33% | 95,576 | 19% | 496,772 | 26% |
| Western | 108,158 | 22% | 141,729 | 29% | 157,060 | 32% | 81,319 | 17% | 488,266 | 26% |
| NI | 389,435 | 20% | 565,857 | 30% | 619,802 | 32% | 335,449 | 18% | 1,910,543 | 100% |

Labour Market Structure, 2022 (16-64 Working-Age Population) and Claimant Count, Feb 2024

| Council or Region | Economically Active Number | Economically Active Rate | Economically Inactive Number | Economically Inactive Rate | Employment Number | Employment Rate | Unemployed Number | Unemployed Rate | Claimant Count Number | Claimant Count Rate |
|-------------------------------|-------------------------------|-----------------------------|---------------------------------|----------------------------------|----------------------|-----------------|----------------------|-----------------|--------------------------|---------------------|
| Antrim & Newtownabbey | 70,000 | 76% | 22,000 | 24% | 69,000 | 75% | 2,000 | 2% | 2,105 | 2% |
| Ards & North Down | 75,000 | 75% | 25,000 | 25% | 73,000 | 73% | 2,000 | 3% | 2,525 | 3% |
| Armagh, Banbridge & Craigavon | 105,000 | 77% | 31,000 | 23% | 102,000 | 75% | 3,000 | 3% | 3,605 | 3% |
| Belfast | 149,000 | 68% | 71,000 | 32% | 144,000 | 66% | 5,000 | 3% | 9,015 | 4% |
| Causeway Coast & Glens | 55,000 | 70% | 24,000 | 30% | 53,000 | 68% | 2,000 | 3% | 2,650 | 3% |
| Derry & Strabane | 61,000 | 69% | 27,000 | 31% | 59,000 | 68% | 2,000 | 3% | 4,520 | 5% |
| Fermanagh & Omagh | 51,000 | 75% | 17,000 | 25% | 50,000 | 73% | 1,000 | 2% | 1,610 | 2% |
| Lisburn & Castlereagh | 75,000 | 77% | 23,000 | 23% | 74,000 | 75% | 2,000 | 2% | 1,730 | 2% |
| Mid & East Antrim | 68,000 | 78% | 19,000 | 22% | 67,000 | 77% | 1,000 | 1% | 2,405 | 3% |
| Mid Ulster | 69,000 | 75% | 23,000 | 25% | 68,000 | 74% | 1,000 | 1% | 1,910 | 2% |
| Newry, Mourne & Down | 83,000 | 75% | 27,000 | 25% | 82,000 | 75% | 1,000 | 1% | 2,990 | 3% |
| Eastern | 219,000 | 70% | 93,000 | 30% | 213,000 | 68% | 7,000 | 3% | 11,120 | 4% |
| North Eastern | 68,000 | 78% | 19,000 | 22% | 67,000 | 77% | 1,000 | 1% | 2,405 | 3% |
| North Western | 116,000 | 69.6% | 51,000 | 30% | 112,000 | 68% | 4,000 | 3% | 7,170 | 4% |
| Southern | 233,000 | 76% | 75,000 | 24% | 229,000 | 74% | 5,000 | 2% | 7,170 | 2% |
| Western | 225,000 | 76% | 71,000 | 24% | 229,000 | 74% | 5,000 | 2% | 7,125 | 2% |
| | , | | , | | | | , | | , | |
| NI | 861,000 | 74% | 308,000 | 26% | 841,000 | 72% | 20,000 | 2% | 35,065 | 3% |

Employee Jobs, 2022

| Council or Region | All Jobs | % of All Northern Ireland Jobs | Construction | Construction % | Manufacturing | Manufacturing % | Services | Services % | Other | Other % | Public Sector | Private Sector | Public Sector % | Private Sector % |
|-------------------------------|----------|--------------------------------------|--------------|-------------------|---------------|--------------------|----------|---------------|--------|------------|------------------|-------------------|--------------------|---------------------|
| Antrim & Newtownabbey | 59,470 | 7% | 2,860 | 5% | 7,330 | 12% | 47,873 | 80% | 1,407 | 2% | 14,355 | 45,114 | 24% | 76% |
| Ards & North Down | 41,217 | 5% | 1,277 | 3% | 3,006 | 7% | 36,397 | 88% | 537 | 1% | 9,979 | 31,239 | 24% | 76% |
| Armagh, Banbridge & Craigavon | 81,998 | 10% | 4,802 | 6% | 13,644 | 17% | 62,325 | 76% | 1,227 | 1% | 21,381 | 60,617 | 26% | 74% |
| Belfast | 236,475 | 30% | 4,689 | 2% | 9,169 | 4% | 219,952 | 93% | 2,665 | 1% | 70,662 | 165,814 | 30% | 70% |
| Causeway Coast & Glens | 43,382 | 5% | 2,409 | 6% | 4,395 | 10% | 35,860 | 83% | 718 | 2% | 11,034 | 32,347 | 25% | 75% |
| Derry & Strabane | 60,667 | 8% | 2,738 | 5% | 6,342 | 10% | 50,764 | 84% | 823 | 1% | 19,509 | 41,159 | 32% | 68% |
| Fermanagh & Omagh | 44,264 | 6% | 3,181 | 7% | 6,329 | 14% | 33,639 | 76% | 1,115 | 3% | 13,420 | 30,844 | 30% | 70% |
| Lisburn & Castlereagh | 62,743 | 8% | 3,802 | 6% | 5,504 | 9% | 52,696 | 84% | 741 | 1% | 21,873 | 40,870 | 35% | 65% |
| Mid & East Antrim | 42,758 | 5% | 2,228 | 5% | 6,273 | 15% | 33,378 | 78% | 879 | 2% | 11,141 | 31,617 | 26% | 74% |
| Mid Ulster | 59,476 | 7% | 5,552 | 9% | 17,084 | 29% | 35,639 | 60% | 1,201 | 2% | 10,118 | 49,358 | 17% | 83% |
| Newry, Mourne & Down | 62,029 | 8% | 4,447 | 7% | 8,950 | 14% | 47,139 | 76% | 1,493 | 2% | 15,166 | 46,862 | 24% | 76% |
| Eastern | 295,945 | 37% | 7,549 | 3% | 16,499 | 6% | 267,825 | 90% | 4,072 | 1% | 85,017 | 210,928 | 29% | 71% |
| North Eastern | 42,758 | 5% | 2,228 | 5% | 6,273 | 15% | 33,378 | 78% | 879 | 2% | 11,141 | 31,617 | 26% | 74% |
| North Western | 104,049 | 13% | 5,147 | 5% | 10,737 | 10% | 86,624 | 83% | 1,541 | 1% | 30,543 | 73,506 | 29% | 71% |
| Southern | 165,989 | 21% | 9,526 | 6% | 17,460 | 11% | 136,232 | 82% | 2,771 | 2% | 47,018 | 118,971 | 28% | 72% |
| Western | 185,738 | 23% | 13,535 | 7% | 37,057 | 20% | 131,603 | 71% | 3,543 | 2% | 44,919 | 140,819 | 24% | 76% |
| NI | 794,479 | 100% | 37,985 | 5% | 88,026 | 11% | 655,662 | 83% | 12,806 | 2% | 218,638 | 575,841 | 28% | 72% |

Earnings (Basic and Other, Full-Time, Private Sector), 2023 and Qualifications, 2022

| Council or Region | Median Annual Earnings Place of Residence | Median Annual Earnings Place of Work | No Qualifications | No Qualifications % | Qualifications Below NVQ Level 4 | Qualifications Below NVQ Level 4 % | Qualifications NVQ Level 4 and above | Qualifications NVQ Level 4 and above % |
|-------------------------------|---|--|-------------------|------------------------|-------------------------------------|--|--|---|
| Antrim & Newtownabbey | 29,879 | 28,491 | 11,000 | 12% | 42,000 | 48% | 35,000 | 40% |
| Ards & North Down | 30,503 | 26,463 | 9,000 | 9% | 48,000 | 49% | 40,000 | 42% |
| Armagh, Banbridge & Craigavon | 29,500 | 28,777 | 17,000 | 13% | 66,000 | 50% | 49,000 | 37% |
| Belfast | 28,252 | 33,446 | 34,000 | 16% | 97,000 | 45% | 85,000 | 39% |
| Causeway Coast & Glens | 25,002 | 24,180 | 13,000 | 17% | 38,000 | 51% | 23,000 | 31% |
| Derry & Strabane | 26,000 | 25,964 | 11,000 | 13% | 43,000 | 50% | 32,000 | 38% |
| Fermanagh & Omagh | 30,644 | 28,449 | 10,000 | 15% | 33,000 | 50% | 23,000 | 35% |
| Lisburn & Castlereagh | 31,730 | 27,934 | 14,000 | 15% | 34,000 | 36% | 48,000 | 50% |
| Mid & East Antrim | 27,836 | 26,931 | 7,000 | 8% | 44,000 | 53% | 32,000 | 39% |
| Mid Ulster | 27,986 | 28,080 | 14,000 | 16% | 44,000 | 49% | 32,000 | 35% |
| Newry, Mourne & Down | 27,726 | 27,617 | 15,000 | 14% | 50,000 | 48% | 40,000 | 38% |
| | | | | | | | | |
| Eastern | 28,829 | 32,026 | 45,000 | 15% | 139,000 | 46% | 120,000 | 39% |
| North Eastern | 27,839 | 26,936 | 7,000 | 8% | 44,000 | 53% | 32,000 | 39% |
| North Western | 25,834 | 25,188 | 24,000 | 15% | 81,000 | 51% | 55,000 | 34% |
| Southern | 29,897 | 27,560 | 38,000 | 13% | 132,000 | 44% | 128,000 | 43% |
| Western | 29,315 | 28,440 | 41,000 | 14% | 143,000 | 50% | 104,000 | 36% |
| NI | 29,011 | 29,011 | 154,000 | 14% | 539,000 | 48% | 440,000 | 39% |

Business Base, 2023

| Council or Region | Number of Businesses | All (% NI Population) | Micro (0-9 employees) | Micro (0-9 employees) % | Small (10-49 employees) | Small (10-49 employees) % | Medium (50-249 employees) | Medium (50-249 employees) % | Large (250+ employees) | Large (250+ employees) % |
|-------------------------------|-------------------------|--------------------------|--------------------------|-------------------------------|-------------------------------|---------------------------------|---------------------------------|-----------------------------------|---------------------------|--------------------------------|
| Antrim & Newtownabbey | 4,220 | 5% | 3,635 | 86% | 450 | 11% | 105 | 2% | 25 | 0.6% |
| Ards & North Down | 4,815 | 6% | 4,305 | 89% | 435 | 9% | 60 | 1% | 15 | 0.3% |
| Armagh, Banbridge & Craigavon | 9,390 | 12% | 8,520 | 91% | 710 | 8% | 130 | 1% | 30 | 0.3% |
| Belfast | 11,300 | 14% | 9,120 | 81% | 1,625 | 14% | 420 | 4% | 135 | 1.2% |
| Causeway Coast & Glens | 6,160 | 8% | 5,630 | 91% | 435 | 7% | 75 | 1% | 15 | 0.2% |
| Derry & Strabane | 5,555 | 7% | 4,995 | 90% | 465 | 8% | 75 | 1% | 15 | 0.3% |
| Fermanagh & Omagh | 8,575 | 11% | 8,055 | 94% | 440 | 5% | 75 | 1% | 10 | 0.1% |
| Lisburn & Castlereagh | 5,240 | 7% | 4,595 | 88% | 525 | 10% | 85 | 2% | 25 | 0.5% |
| Mid & East Antrim | 5,065 | 6% | 4,595 | 91% | 400 | 8% | 55 | 1% | 15 | 0.3% |
| Mid Ulster | 9,540 | 12% | 8,770 | 92% | 620 | 6% | 125 | 1% | 25 | 0.3% |
| Newry, Mourne & Down | 9,375 | 12% | 8,580 | 92% | 670 | 7% | 110 | 1% | 15 | 0.2% |
| Eastern | 15,520 | 20% | 12,755 | 82% | 2,075 | 13% | 525 | 3% | 160 | 1.0% |
| North Eastern | 5,065 | 6% | 4,595 | 91% | 400 | 8% | 55 | 1% | 15 | 0.3% |
| North Western | 11,715 | 15% | 10,625 | 91% | 900 | 8% | 150 | 1% | 30 | 0.3% |
| Southern | 19,430 | 25% | 17,480 | 90% | 1,630 | 8% | 255 | 1% | 55 | 0.3% |
| Western | 27,505 | 35% | 25,345 | 92% | 1,770 | 6% | 330 | 1% | 65 | 0.2% |
| NI | 79,235 | 100% | 70,795 | 89% | 6,785 | 9% | 1,320 | 2% | 335 | 0.4% |

Business Base, 2023 and Business Demography, 2022

| Council or Region | Agriculture | Agriculture % | Construction | Construction % | Production (incl Manufacturing) | Production (incl Manufacturing) % | Services | Services % | Business Births | Business Birth Rate % | 1-Year Survival | 1-Year Survival Rate % |
|-------------------------------|-------------|---------------|--------------|-------------------|---------------------------------------|--|----------|------------|--------------------|-----------------------------|--------------------|------------------------------|
| Antrim & Newtownabbey | 710 | 17% | 570 | 14% | 320 | 8% | 2,620 | 62% | 305 | 8% | 345 | 90% |
| Ards & North Down | 575 | 12% | 590 | 12% | 305 | 6% | 3,340 | 69% | 400 | 9% | 425 | 88% |
| Armagh, Banbridge & Craigavon | 2,480 | 26% | 1,320 | 14% | 695 | 7% | 4,885 | 52% | 665 | 9% | 725 | 92% |
| Belfast | 40 | 0.4% | 890 | 8% | 590 | 5% | 9,775 | 87% | 1,055 | 9% | 1,285 | 90% |
| Causeway Coast & Glens | 1,935 | 31% | 1,035 | 17% | 365 | 6% | 2,815 | 46% | 335 | 7% | 445 | 95% |
| Derry & Strabane | 1,300 | 23% | 900 | 16% | 360 | 6% | 2,990 | 54% | 420 | 9% | 415 | 91% |
| Fermanagh & Omagh | 3,860 | 45% | 1,165 | 14% | 485 | 6% | 3,065 | 36% | 385 | 8% | 405 | 91% |
| Lisburn & Castlereagh | 640 | 12% | 715 | 14% | 415 | 8% | 3,475 | 66% | 415 | 8% | 430 | 88% |
| Mid & East Antrim | 1,425 | 28% | 660 | 13% | 385 | 8% | 2,600 | 51% | 330 | 8% | 340 | 88% |
| Mid Ulster | 3,300 | 35% | 1,605 | 17% | 920 | 10% | 3,715 | 39% | 455 | 7% | 525 | 90% |
| Newry, Mourne & Down | 2,380 | 25% | 1,745 | 19% | 620 | 7% | 4,630 | 49% | 620 | 8% | 660 | 90% |
| Factors | 750 | 5% | 1,460 | 9% | 910 | 6% | 12,395 | 80% | 1,360 | 9% | 1,630 | 90% |
| Eastern | | | | | | | | | | | | |
| North Eastern | 1,425 | 28% | 660 | 13% | 385 | 8% | 2,600 | 51% | 330 | 8% | 340 | 88% |
| North Western | 3,235 | 28% | 1,935 | 17% | 725 | 6% | 5,805 | 50% | 755 | 8% | 860 | 93% |
| Southern | 3,595 | 19% | 3,050 | 16% | 1,340 | 7% | 11,445 | 59% | 1,435 | 8% | 1,515 | 89% |
| Western | 9,640 | 35% | 4,090 | 15% | 2,100 | 8% | 11,665 | 42% | 1,505 | 8% | 1,655 | 91% |
| NI | 18,645 | 24% | 11,195 | 14% | 5,475 | 7% | 43,920 | 55% | 5,385 | 8% | 6,000 | 90% |

Productivity, 2021

| | | | | | C | SVA per Filled Job £ | | | | | |
|-------------------------------|--------|--------|--------|--------|--------|----------------------|--------|--------|--------|--------|-----------------------|
| Council or Region | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 5 Year Growth Rate |
| Antrim & Newtownabbey | 41,411 | 41,103 | 43,653 | 45,052 | 46,771 | 46,989 | 48,967 | 50,025 | 50,710 | 55,777 | 19% |
| Ards & North Down | 41,118 | 38,458 | 40,055 | 39,488 | 43,407 | 46,316 | 48,342 | 50,837 | 44,708 | 47,137 | 2% |
| Armagh, Banbridge & Craigavon | 38,054 | 38,090 | 39,435 | 40,775 | 43,339 | 43,309 | 44,767 | 46,463 | 47,878 | 52,488 | 21% |
| Belfast | 43,906 | 45,313 | 46,011 | 46,553 | 48,933 | 52,132 | 54,110 | 54,941 | 53,122 | 60,682 | 16% |
| Causeway Coast & Glens | 39,989 | 39,974 | 38,791 | 39,515 | 44,533 | 45,518 | 44,717 | 45,974 | 46,349 | 50,462 | 11% |
| Derry & Strabane | 36,651 | 38,839 | 38,937 | 38,871 | 41,025 | 42,428 | 42,296 | 43,963 | 43,403 | 47,580 | 12% |
| Fermanagh & Omagh | 38,725 | 36,598 | 37,461 | 38,535 | 40,970 | 41,693 | 44,000 | 45,705 | 49,103 | 54,620 | 31% |
| Lisburn & Castlereagh | 42,383 | 43,376 | 42,761 | 45,315 | 47,427 | 48,076 | 49,940 | 52,305 | 50,367 | 54,269 | 13% |
| Mid & East Antrim | 61,146 | 60,640 | 58,197 | 65,231 | 56,198 | 55,226 | 47,409 | 49,906 | 46,830 | 52,971 | -4% |
| Mid Ulster | 44,731 | 45,773 | 47,628 | 48,285 | 50,252 | 48,913 | 51,484 | 54,131 | 52,136 | 60,088 | 23% |
| Newry, Mourne & Down | 38,862 | 39,689 | 42,449 | 43,206 | 45,407 | 45,035 | 45,820 | 48,410 | 48,367 | 50,703 | 13% |
| Eastern | 43,373 | 44,413 | 45,508 | 46,239 | 48,483 | 51,022 | 53,016 | 53,882 | 52,611 | 59,680 | 17% |
| North Eastern | 61,146 | 60,640 | 58,197 | 65,231 | 56,198 | 55,226 | 47,409 | 49,906 | 46,830 | 52,971 | -4% |
| North Western | 38,095 | 39,344 | 38,871 | 39,157 | 42,537 | 43,749 | 43,326 | 44,804 | 44,594 | 48,754 | 11% |
| Southern | 40,744 | 40,692 | 41,940 | 42,998 | 45,625 | 46,480 | 47,979 | 50,469 | 48,120 | 51,086 | 10% |
| Western | 40,293 | 40,088 | 41,440 | 42,560 | 44,913 | 44,691 | 46,757 | 48,785 | 49,606 | 55,556 | 24% |
| NI | 42,552 | 42,984 | 43,715 | 44,937 | 46,765 | 47,888 | 48,858 | 50,516 | 49,542 | 55,039 | 15% |

Gross Domestic Product, 2021

| | | | GDP £m | | | | GDP p | per Head of Popula | tion £ | |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------------------|--------|--------|
| Council or Region | 2017 | 2018 | 2019 | 2020 | 2021 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Antrim & Newtownabbey | 3,644 | 3,720 | 3,930 | 3,797 | 3,916 | 25,718 | 26,106 | 27,388 | 26,411 | 26,851 |
| Ards & North Down | 2,523 | 2,621 | 2,736 | 2,602 | 2,673 | 15,757 | 16,295 | 16,920 | 16,053 | 16,316 |
| Armagh, Banbridge & Craigavon | 4,355 | 4,599 | 4,824 | 4,646 | 4,977 | 20,551 | 21,481 | 22,313 | 21,387 | 22,711 |
| Belfast | 13,650 | 14,111 | 14,642 | 14,008 | 15,555 | 40,120 | 41,274 | 42,622 | 40,892 | 45,085 |
| Causeway Coast & Glens | 2,635 | 2,638 | 2,731 | 2,607 | 2,768 | 18,307 | 18,289 | 18,854 | 17,983 | 19,539 |
| Derry & Strabane | 3,161 | 3,233 | 3,468 | 3,447 | 3,639 | 21,004 | 21,456 | 22,924 | 22,809 | 24,125 |
| Fermanagh & Omagh | 2,503 | 2,618 | 2,736 | 2,705 | 2,916 | 21,527 | 22,404 | 23,305 | 23,056 | 24,938 |
| Lisburn & Castlereagh | 3,498 | 3,695 | 3,935 | 3,770 | 4,017 | 24,525 | 25,589 | 26,955 | 25,742 | 26,911 |
| Mid & East Antrim | 3,179 | 2,797 | 2,935 | 2,825 | 3,008 | 23,014 | 20,157 | 21,076 | 20,256 | 21,620 |
| Mid Ulster | 3,617 | 3,910 | 4,187 | 3,947 | 4,406 | 24,701 | 26,531 | 28,192 | 26,497 | 29,257 |
| Newry, Mourne & Down | 3,517 | 3,636 | 3,855 | 3,690 | 3,843 | 19,650 | 20,199 | 21,256 | 20,310 | 21,077 |
| Eastern | 17,294 | 17,831 | 18,572 | 17,805 | 19,471 | 35,886 | 36,813 | 38,132 | 36,612 | 39,667 |
| North Eastern | 3,179 | 2,797 | 2,935 | 2,825 | 3,008 | 23,014 | 20,157 | 21,076 | 20,256 | 21,620 |
| North Western | 5,796 | 5,871 | 6,199 | 6,054 | 6,407 | 19,686 | 19,907 | 20,934 | 20,449 | 21,904 |
| Southern | 9,538 | 9,952 | 10,526 | 10,062 | 10,533 | 19,799 | 20,509 | 21,521 | 20,527 | 21,260 |
| Western | 10,475 | 11,127 | 11,747 | 11,298 | 12,299 | 22,071 | 23,263 | 24,365 | 23,366 | 25,273 |
| NI | 46,282 | 47,578 | 49,981 | 48,041 | 51,717 | 24,739 | 25,285 | 26,394 | 25,345 | 27,154 |

Exports, 2022

| Council or Region | NI Sales (£m) | GB Sales (£m) | Irish Rep. Exports (£m) | Rest of EU Exports (£m) | Rest of World Exports (£m) | Exports 2018 (£) | Exports 2019 (£) | Exports 2020 (£) | Exports 2021 (£) | Exports 2022 (£) | Exporters 2018 | Exporters 2019 | Exporters 2020 | Exporters 2021 | Exporters 2022 |
|-------------------------------|------------------|------------------|-------------------------------|-------------------------------|-------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Antrim & Newtownabbey | 4,725 | 956 | 395 | 194 | 285 | 851 | 956 | 713 | 921 | 874 | 571 | 821 | 655 | 1,087 | 622 |
| Ards & North Down | 2,026 | 286 | 124 | 139 | 68 | 247 | 305 | 331 | 357 | 330 | 540 | 799 | 591 | 633 | 563 |
| Armagh, Banbridge & Craigavon | 4,223 | 2,061 | 731 | 456 | 431 | 1,586 | 1,845 | 1,607 | 1,474 | 1,618 | 942 | 1,200 | 1,243 | 1,731 | 1,188 |
| Belfast | 12,078 | 3,084 | 793 | 643 | 1,288 | 2,764 | 2,489 | 2,241 | 2,260 | 2,724 | 2,162 | 2,153 | 2,047 | 2,789 | 2,276 |
| Causeway Coast & Glens | 3,021 | 453 | 398 | 232 | 56 | 604 | 651 | 559 | 644 | 686 | 683 | 575 | 610 | 952 | 830 |
| Derry & Strabane | 2,499 | 385 | 341 | 58 | 265 | 463 | 503 | 523 | 518 | 663 | 710 | 864 | 882 | 1,032 | 948 |
| Fermanagh & Omagh | 2,153 | 782 | 609 | 119 | 106 | 428 | 520 | 597 | 1,017 | 834 | 631 | 1,025 | 646 | 1,611 | 849 |
| Lisburn & Castlereagh | 3,660 | 1,612 | 628 | 84 | 119 | 517 | 603 | 552 | 674 | 831 | 919 | 968 | 1,000 | 1,269 | 1,173 |
| Mid & East Antrim | 2,585 | 851 | 296 | 96 | 356 | 264 | 292 | 315 | 591 | 747 | 334 | 593 | 492 | 991 | 452 |
| Mid Ulster | 5,590 | 1,982 | 881 | 331 | 430 | 1,281 | 1,167 | 866 | 1,338 | 1,642 | 1,209 | 1,330 | 1,190 | 1,883 | 1,118 |
| Newry, Mourne & Down | 3,321 | 1,067 | 728 | 249 | 435 | 1,728 | 1,635 | 1,562 | 1,201 | 1,412 | 1,462 | 1,329 | 1,487 | 2,142 | 1,669 |
| C | 40,000 | 4.040 | 4 407 | 020 | 4.570 | 2.045 | 2.440 | 2.052 | 2 404 | 2 500 | 0.700 | 0.074 | 0.700 | 0.070 | 2.000 |
| Eastern | 16,802 | 4,040 | 1,187 | 838 | 1,573 | 3,615 | 3,446 | 2,953 | 3,181 | 3,598 | 2,733 | 2,974 | 2,702 | 3,876 | 2,898 |
| North Eastern | 2,585 | 851 | 296 | 96 | 356 | 264 | 292 | 315 | 591 | 747 | 334 | 593 | 492 | 991 | 452 |
| North Western | 5,520 | 838 | 738 | 290 | 321 | 1,066 | 1,155 | 1,082 | 1,162 | 1,349 | 1,393 | 1,439 | 1,492 | 1,984 | 1,777 |
| Southern | 9,008 | 2,965 | 1,480 | 472 | 622 | 2,493 | 2,542 | 2,445 | 2,232 | 2,574 | 2,921 | 3,096 | 3,077 | 4,044 | 3,406 |
| Western | 11,967 | 4,825 | 2,221 | 906 | 966 | 3,294 | 3,532 | 3,071 | 3,828 | 4,093 | 2,782 | 3,555 | 3,079 | 5,224 | 3,155 |
| NI | 56,130 | 15,729 | 6,353 | 2,737 | 4,217 | 11,662 | 11,756 | 10,501 | 11,695 | 13,307 | 10,850 | 11,970 | 11,193 | 16,463 | 12,002 |

Business Spend on R&D, 2022 and Regional Gross Disposable Household Income, 2021

| Council or Region | Business Spend on R&D £m | Business Spend on R&D (% of Total Spend) | Gross Disposable Household Income per head 2017 | Gross Disposable Household Income per head 2018 | Gross Disposable Household Income per head 2019 | Gross Disposable Household Income per head 2020 | Gross Disposable Household Income per head 2021 |
|-------------------------------|-----------------------------|---|---|---|---|---|---|
| Antrim & Newtownabbey | 88.1 | 10% | 16,420 | 16,756 | 17,492 | 17,468 | 17,960 |
| Ards & North Down | 14.3 | 2% | 17,377 | 17,786 | 18,585 | 18,487 | 19,108 |
| Armagh, Banbridge & Craigavon | 113.4 | 13% | 15,589 | 15,900 | 16,473 | 16,453 | 17,216 |
| Belfast | 367.9 | 43% | 15,605 | 16,167 | 16,726 | 16,773 | 17,507 |
| Causeway Coast & Glens | 18.1 | 2% | 16,041 | 16,321 | 16,876 | 16,509 | 16,918 |
| Derry & Strabane | 40.2 | 5% | 14,382 | 14,603 | 15,378 | 15,610 | 16,572 |
| Fermanagh & Omagh | 24.7 | 3% | 15,158 | 15,410 | 16,193 | 16,252 | 17,132 |
| Lisburn & Castlereagh | 34.6 | 4% | 18,172 | 18,731 | 19,154 | 18,936 | 19,223 |
| Mid & East Antrim | 15.8 | 2% | 16,921 | 17,393 | 17,755 | 17,190 | 17,767 |
| Mid Ulster | 90.8 | 11% | 15,899 | 16,354 | 17,042 | 16,834 | 17,495 |
| Newry, Mourne & Down | 42.8 | 5% | 15,316 | 15,814 | 16,444 | 16,477 | 17,275 |
| Eastern | 456.0 | 54% | | | | | |
| North Eastern | 15.8 | 2% | | | | | |
| | 58.3 | 7% | | | | | |
| North Western | | | | | | | |
| Southern | 91.7 | 11% | | | | | |
| Western | 228.9 | 27% | | | | | |
| NI | 850.7 | 100% | 16,012 | 16,427 | 17,045 | 16,965 | 17,636 |

Entrepreneurship, 2020-2022

| Council or Region | Total Early-stage Entrepreneurial Activity | Total Early-stage Entrepreneurial Activity by Gender - Male | Total Early-stage Entrepreneurial Activity by Gender - Female | Total Early-stage Entrepreneurial Activity by Age - 18 to 29 | Total Early-stage Entrepreneurial Activity by Age - Over 30 | Total Early-stage Entrepreneurial Activity by Qualifications - Graduate | Total Early-stage Entrepreneurial Activity by Qualifications - Non- Graduate |
|-------------------------------|---|---|---|--|---|--|---|
| Antrim & Newtownabbey | 4.9% | 6.7% | 2.3% | 7.1% | 4.2% | 6.6% | 3.0% |
| Ards & North Down | 12.4% | 14.1% | 11.2% | 21.3% | 10.4% | 14.4% | 10.4% |
| Armagh, Banbridge & Craigavon | 6.1% | 9.4% | 3.7% | 10.9% | 4.4% | 9.2% | 4.2% |
| Belfast | 9.3% | 8.4% | 10.5% | 9.4% | 9.2% | 11.1% | 7.7% |
| Causeway Coast & Glens | 6.7% | 7.6% | 6.2% | 10.6% | 5.8% | 9.3% | 5.6% |
| Derry & Strabane | 7.5% | 8.7% | 5.1% | 22.0% | 3.7% | 7.8% | 6.2% |
| Fermanagh & Omagh | 7.7% | 9.1% | 7.3% | 12.0% | 6.1% | 9.7% | 6.5% |
| Lisburn & Castlereagh | 7.1% | 7.4% | 6.7% | 5.7% | 7.2% | 7.1% | 7.0% |
| Mid & East Antrim | 9.4% | 12.8% | 5.4% | 9.0% | 9.6% | 10.4% | 9.0% |
| Mid Ulster | 7.5% | 8.8% | 5.6% | 11.8% | 5.3% | 10.2% | 3.7% |
| Newry, Mourne & Down | 2.8% | 4.6% | 1.3% | 5.9% | 2.0% | 2.8% | 3.0% |
| NI | 7.7% | 9.1% | 6.3% | 10.8% | 6.8% | 9.4% | 6.3% |

