

Social Enterprise Advice & Support Network

Networking Support

Networking Support for Social Entrepreneurs:

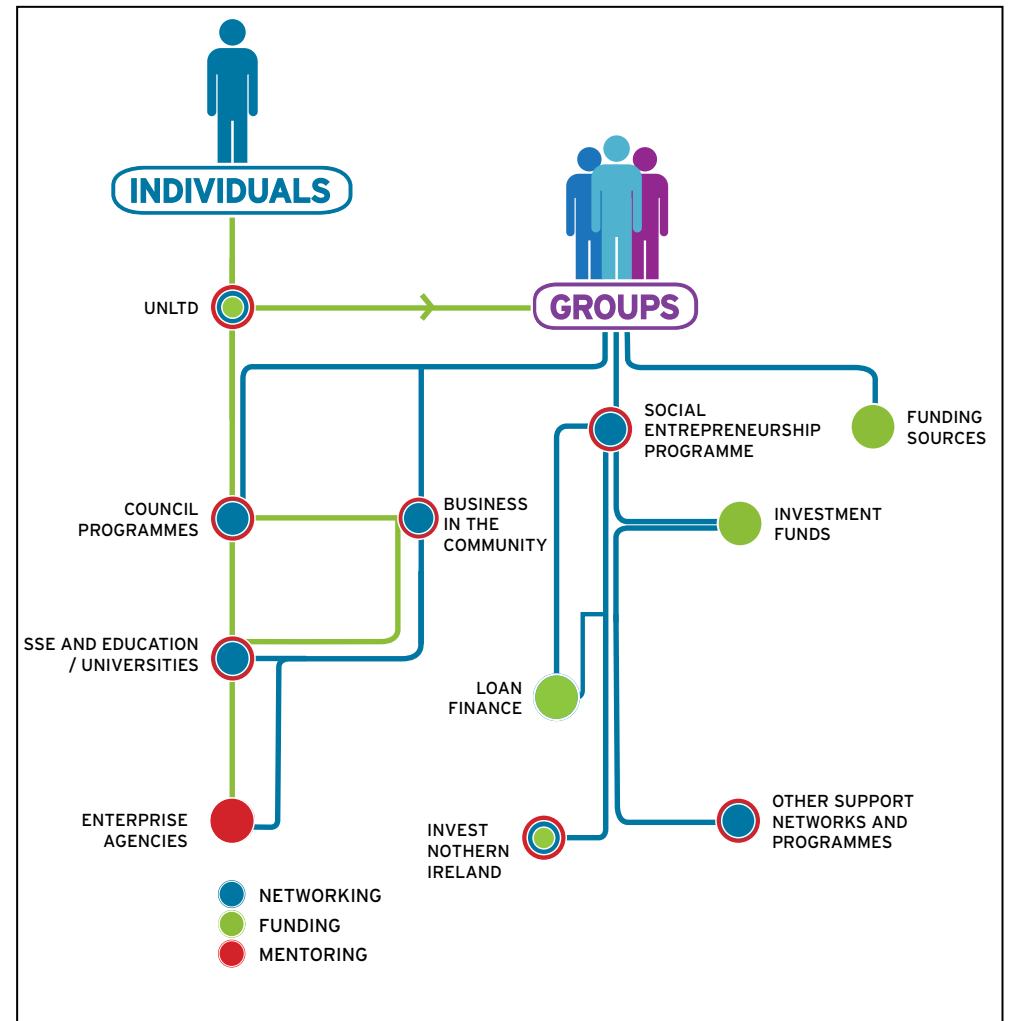
Have you identified a commercial opportunity to address a particular social or environmental need in the community? Over the next few years it is expected that many more new social enterprises will be established in Northern Ireland making a significant contribution to the economy and local communities.

Social enterprises in Northern Ireland operate in a wide range of industries including:





- childcare provision
- catering
- education and training
- recycling
- manufacturing
- tourism




Whether you are an individual social entrepreneur or a group wanting to establish a social enterprise in your community there is a variety of support to help you achieve your goals. The following database represents the mentor support that is available to both groups and private individuals through the various partners working in Northern Ireland.




To use this database simply identify the support you require and you eligibility from the diagram opposite and follow the relevant contact details.








Social Entrepreneurship - Networking Support






Programme - provider and programme name	Programme Description	Geographical availability	Availability Timescale	Contact Details
<p>Belfast City Council - Pre Enterprise Social Economy Support Programme</p> 	<p>Support available for Belfast based community organisations or individuals groups to find out more about becoming a social enterprise</p> <p>Wave 1 - completed June 2010</p> <p>Wave 2 - 18 on current wave</p>	<p>Belfast City Council area</p>	<p>2 years 2009 - 2011</p>	<p>http://www.belfastcity.gov.uk/businessprogrammes/socialeconomyprogramme.asp</p> <p>Contact: Margaret Matthews</p> <p>Email: matthewsm@belfastcity.gov.uk</p> <p>Telephone: 028 9027 0389</p>
<p>Belfast City Council - Targeted Community Enterprise Programme (Enterprise Skills for Youth)</p> 	<p>The programme will provide a real insight into running a business, and help develop the skills needed, and provide support and advice. Participants must be aged 18 - 30 and live in the selected wards of Belfast City Council.</p> <p>Wave 1 - completed June 2010</p> <p>Wave 2 - 12 participants</p>	<p>Belfast City Council area</p>	<p>2 years 2009 - 2011</p>	<p>http://www.belfastcity.gov.uk/businessprogrammes/socialeconomyprogramme.asp</p> <p>Contact: Margaret Matthews</p> <p>Email: matthewsm@belfastcity.gov.uk</p> <p>Telephone: 028 9027 0389</p>
<p>Belfast City Council - Belfast Entrepreneurs Network</p> 	<p>Free business network with monthly events featuring speaker, soap box slot and networking. Social enterprises have attended in past.</p>	<p>Belfast City Council area</p>	<p>2009/2010</p>	<p>http://www.belfastcity.gov.uk/ben</p> <p>Contact:</p> <p>Rhonda Lynn, Enterprise Officer</p> <p>Telephone: 028 9027 0229</p> <p>Email: lynnr@belfastcity.gov.uk</p>
<p>Belfast City Council - Smarter Procurement Programme</p> 	<p>How to identify and take advantage of new sales opportunities in public and private sector.</p> <p>There are 10 spaces available, recruitment in expected to open in April/May 11.</p>	<p>Belfast City Council area</p>	<p>2011</p>	<p>http://www.belfastcity.gov.uk/businessprogrammes/ProcurementProgramme.asp</p> <p>Contact:</p> <p>Ruth Rea, Economic Development</p> <p>Telephone: 028 9050 0518</p> <p>Email: rearuth@belfastcity.gov.uk</p>




<p>Belfast City Council - Strategy in Business Initiative</p> 	<p>Helps small Belfast-based businesses to develop the practical skills necessary to think strategically and to develop realistic plans for future growth. There are 30 spaces in 2 waves of the programme. Wave 1 - 2 SEs</p>	<p>Belfast City Council area</p>	<p>2009/2010</p>	<p>http://www.belfastcity.gov.uk/businessprogrammes/sbi.asp</p> <p>Contact: Niall Eastwood, Economic Development Officer</p> <p>Telephone: 028 9050 0504</p> <p>Email: eastwoodn@belfastcity.gov.uk</p>
<p>Community Action Network (CAN) - range of programmes and activities</p> 	<p>CAN supports social entrepreneurs to scale up their businesses and maximise their social impact. CAN Social Investment deploys a range of funding and business support into social enterprises and includes the Break-through programme.</p> <p>CAN also work with corporate partners to leverage capital and strategic support into leading social enterprises.</p> <p>CAN operate the following support programmes Break-through Programme - Breakthrough is a social investment programme designed to tackle the financial and management challenges inhibiting the growth of Social Enterprise; and Engage Programme - Gives growing social enterprises access to business expertise to support strategy and business processes.</p>	<p>Across Northern Ireland</p>	<p>Are reactive and are waiting approaches by suitable SEEs from the NI market.</p>	<p>http://www.can-online.org.uk/pages/social_investment.html</p> <p>Contact: Denise Vergot Holle</p> <p>Telephone: 020 7922 7751</p> <p>Email: d.holle@can-online.org.uk</p> <p>Richard Kennedy</p> <p>Telephone: 020 7922 7757</p> <p>Email: r.kennedy@can-online.org.uk</p>
<p>Social Entrepreneurship Programme</p>  <p>Building Locally Competing Globally</p>	<p>The four elements of the programme are all aimed at the promotion of sustainable models of business and provide capability support to allow organisations to set up and develop businesses with the potential of start up, growth or export development: Lead in Development - Advice for groups without a clearly identified business start up idea or who need help to refine their idea.</p> <p>Core Capability Support - A package of assistance to help groups develop their business plan, the potential for financial assistance towards start-up costs, start up capability advice and aftercare during the first year of trading.</p>	<p>Across Northern Ireland</p>	<p>2009 - 2011 Yr 3 to 2012 subject to annual review</p>	<p>http://www.investni.com/index/start/socialentrepreneurs.htm</p> <p>Contact: Frankie McCourt</p> <p>Telephone: 028 9069 8200</p> <p>Email: frankie.mccourt@investni.com</p>
<p>NICVA - range of programmes</p> 	<p>NICVA organizes a range of scheduled and bespoke programmes throughout the year based on the needs of its members. NICVA's areas of expertises are: fund raising, governance. Recruitment and selection, media and communications, management, policy.</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://www.nicva.org</p> <p>Contact: Roisin Kelly</p> <p>Telephone: 028 9087 7777</p>

<p>School for Social Entrepreneurs Ireland</p> 	<p>Four advanced level training and development initiatives: The core SSE programme is Ready Steady Grow - personal and project development aimed at Board members, CEOs and senior managers Creating a Social Enterprise - Advanced Diploma in Social Enterprise Sustainable Futures - Advanced Diploma in Management Practice Leading Sustainable Change - MSc in Executive Leadership for the community and voluntary sector</p>	<p>University Of Ulster</p>	<p>Current provision</p>	<p>http://www.sse.org.uk/school.php?schoolid=4</p> <p>Contact: Prof Ken O'Neill</p> <p>Telephone: 028 90366417 mob 07710444766</p> <p>Email: kenoneill@ulster.ac.uk</p>
<p>UnLtd - range of programmes / activities</p> 	<p>UnLtd - the Foundation for Social Entrepreneurs supports individuals with the vision, passion and drive to make a difference in the community. Support comes in the form of a cash and personal development award with different awards for different age groups or stages of development.</p> <p>UnLtd also provides networking opportunities so that individuals can connect with like minded individuals or experts with business acumen they require. UnLtd firmly believes that if you develop people, projects will prosper. Opportunities to meet others are provided in informal and formal ways to suit the needs of the individual. Partnerships are in place with organisations and individuals with events taking place throughout the year to bring people from all sectors and experience together.</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://www.unltd.org.uk/regions.php?ID=25</p> <p>Contacts:</p> <p>Ciara Brennan (21-50)</p> <p>Telephone: 028 9024 4007</p> <p>Email: ciarabrennan@unltd.org.uk</p> <p>Lesley Johnston (50+)</p> <p>Telephone: 028 9024 4007</p> <p>Email: lesleyjohnston@unltd.org.uk</p> <p>Ashley Whittley (11-21)</p> <p>Telephone: 028 9024 4007</p> <p>Email: ashleywhittley@unltd.org.uk</p>
<p>Department for Employment and Learning (NI) Investors in People</p> 	<p>Investor in People is the most successful framework for business improvement through people management. A range of support is available including a free briefing session and financial subsidy towards the cost of advisory support (though group schemes) and assessment.</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://www.delni.gov.uk/index/iip-nta/now.htm</p> <p>Contact: Paul Bryans, Manager NI Investors in People Centre</p> <p>Telephone: 028 90 441773</p> <p>E-mail: paul.bryans@delni.gov.uk</p>

<p>Business In The Community - Business Leadership Networks (BLN)</p> 	<p>Series of geographical Business Leadership Networks across the province. Each team aims to make a significant positive impact on key social issues by building a strong business commitment to the social and economic regeneration of local areas.</p> <p>Teams are made up of representatives from the private and statutory sectors. They harness and focus their combined skills, time and resources to achieve scale and impact, which can include business advice for local social enterprises.</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>Contact: Claire McAteer Business in the Community</p> <p>T: (028) 9046 0606</p> <p>E-mail: claire.mcateer@bitcni.org.uk</p>
<p>Department for Employment and Learning - range of Leadership and Management Programmes.</p> 	<p>The Department offers a range of Leadership and Management programmes to develop individual managers as well as the leadership and management needs of NI companies and Social Economy Enterprises.</p> <p>Details of programmes are available on the Made Not Born" pages of the DEL website</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://www.delni.gov.uk/madenotborn</p> <p>Contact: Conor McCartan</p> <p>Email: Conor.mccartan@delni.gov.uk</p> <ul style="list-style-type: none"> •Management and Leadership Development Programme (MLDP) •Management Analysis and Planning Programme (MAP) •INTRO Graduate Management Programme Meridian Programme • •Leaders for Tomorrow. <p>Department for Employment and Learning Management Development Branch 1st Floor Waterfront Plaza 8 Laganbank Road Belfast BT1 3LY</p> <p>Tel 028 90905349</p> <p>Email: madenotborn@delni.gov.uk</p>

<p>Enterprise Northern Ireland and the Border County Enterprise Boards - Tradelinks</p> 	<p>Export development programme to address the barriers to trade between Northern Ireland and the border counties of the ROI.</p> <p>Programme recruitment underway, target 357 NI participants. Open recruitment process. Initial applications at review stage no SEs in the 40 which have started to date.</p>	<p>Across Northern Ireland</p>	<p>3 years 2009- June 2012</p>	<p>http://www.enterpriseni.com/Content.aspx?nSectionId=8&nSubSectionId=8&nContentId=92</p> <p>Contact: Kieran Mathers</p> <p>Telephone: 028 30267011</p> <p>E Mail: kmathers@nmea.net</p>
<p>Invest Northern Ireland - Innovation Vouchers</p>  <p>Building Locally Competing Globally</p>	<p>To enable small NI registered enterprises to access knowledge and expertise to develop innovative solutions to business issues.</p> <p>Next wave for application is April 2010. There have been circa 18 awards to SEs since the pilot in June 2008</p>	<p>Across Northern Ireland</p>	<p>4 calls for applications 2010/11: April September November February</p>	<p>http://www.innovationvouchers.com</p> <p>Contact: Claire Herron</p> <p>Telephone: 028 9069 8158</p> <p>Email: Claire.herron@investni.com</p>
<p>DFP - Central Procurement Directorate</p>  <p>www.dfpni.gov.uk</p>	<p>Disseminates advice and guidance on policy and good practice on public sector procurement, which comes within the scope of the Procurement Board for Northern Ireland, and monitors their implementation.</p> <p>On social enterprises CPD: Works with the SEPG and the sector to raise awareness of public tendering processes. Encourages other Central Government bodies to use eSourcingNI to achieve a more coordinated approach to advertising Public Sector tenders.</p> <p>Provides guidance on sustainable procurement for public sector procurement practitioners, including the integration of equality and sustainable development issues into public service procurement. Works with SEN and others to facilitate "meet the buyer" events across NI to bring public sector procurement practitioners into contact with SME's and SEE's.</p> <p>Monitors and reports twice yearly to the Procurement Board on how CoPE'S and Departments are embedding equality of opportunity and sustainable development into their procurement practice</p>	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://www.cpdni.gov.uk</p> <p>Contact : Ivan Millen</p> <p>Telephone : 028 9081 6200</p> <p>E Mail: procure.info@dfpni.gov.uk</p>

<p>Newtownabbey Borough Council Sales Growth Programme</p> 	<p>The aim of this programme is to develop local businesses' understanding of how to identify and take advantage of market opportunities, source new customers, utilise sales tools and techniques to increase sales effectiveness.</p>	<p>Newtownabbey Borough</p>	<p>Recruitment / start up stage</p>	<p>Contact: Brendan Smyth Brendan Smyth Consulting 52 Dunmurry Lane Belfast BT17 9JR Telephone: 028 90621710</p>
<p>Newtownabbey Borough Council Sales Growth Programme</p> 	<p>This project is designed to provide an analysis to assess the needs of the business community in Newtownabbey. This analysis will look at the need for Innovation and Research and Development programmes and present recommendations - short medium and long term, to Newtownabbey Borough Council.</p>	<p>Newtownabbey Borough</p>	<p>Recruitment / start up stage</p>	<p>Contact: Brendan Smyth Brendan Smyth Consulting 52 Dunmurray Lane Belfast BT17 9JR Telephone: 028 90621710</p>
<p>Newtownabbey Borough Council Small Firm Development Programme</p> 	<p>The aim of this Programme is to provide customised support for the needs of individual businesses.</p>	<p>Newtownabbey Borough</p>	<p>Recruitment / start up stage</p>	<p>Contact: Noribic Northland Building NWIFHE, Strand Road Londonderry BT48 7BY Telephone: 028 71264242</p>
<p>Newtownabbey Borough Council Developing Your Corporate Identity Programme</p> 	<p>The aim of this Programme is to provide businesses with a corporate identity improvement plan and assist with website development.</p>	<p>Newtownabbey Borough</p>	<p>Recruitment / start up stage</p>	<p>Contact: Full Circle Management Solutions 330 Beersbridge Road Belfast BT5 5DY Telephone: 028 90691027</p>
<p>Newtownabbey Borough Council Business Network</p> 	<p>Monthly Networking event for local businesses with guest speakers</p>	<p>Newtownabbey Borough</p>	<p>Recruitment / start up stage</p>	<p>Contact: Newtownabbey Borough Council Mossley Mill Newtownabbey BT36 5QA Telephone: 028 90340072</p>

<p>Southern Regional College - Greenshoots IQ 360</p>  <p>Southern Regional College</p>	<p>Southern Regional College has partnered with the Dundalk Institute of Technology - To showcase the entrepreneurial support services available at the Greenshoots Incubation and Innovation Centre and at the Regional Development Centre in Dundalk. For innovative technology focused business.</p>	<p>Newry & Mourne / Louth</p>	<p>Ongoing</p>	<p>http://www.iq360.eu Southern Regional College Telephone: 028 3026 5402 Email: greenshoots@iq360.eu</p>
<p>University of Ulster - range of programmes / activities</p> 	<p>The University of Ulster recognises the social economy as an innovative and dynamic sector. It offers the following support services to social enterprises:</p> <ul style="list-style-type: none"> - Knowledge Transfer Programmes - Networking with the Knowledge Club - Graduate Recruitment - Student Placements - Graduate Placements (GAP Programme) - Training and Development - Consultancy Services including innovation vouchers - Research through the Science Shop - Facilities and Equipment - Management and Business Development 	<p>Across Northern Ireland</p>	<p>Ongoing</p>	<p>http://oi.ulster.ac.uk/information-for-business/support-for-business/social-enterprises Telephone: 028 9036 6803 Email: k.patterson@ulster.ac.uk</p>
<p>Charity Bank Investment Readiness Programme</p> 	<p>Charity Bank is offering an annual Advanced Diploma in Third Sector Sustainable Investment (Investment Readiness Programme) through the University of Ulster.</p> <p>The Programme is aimed at Chief Executives, Finance Managers or Senior Managers in NI charities, voluntary or community organisations or social enterprises.</p>	<p>Across Northern Ireland</p>	<p>Annually Starting Au- tumn 2011</p>	<p>http://www.charitybank.org Contact: Niamh Goggin Telephone: 028 9024 4179 Email: ngoggin@charitybank.org</p>